

Social Area Comps Reading List Examples

last updated: November 1st, 2022

CORE/THEORY READINGS

- Wilson, T. D. (2022). What is social psychology? The construal principle. *Psychological Review*, 129(4), 873–889. <https://doi.org/10.1037/rev0000373>

Formulating hypotheses and research questions

- Cacioppo, J. T. (2004). Common sense, intuition, and theory in personality and social psychology. *Personality and Social Psychology Review*, 8, 114-122.
- Gray, K. (2017). How to Map Theory: Reliable Methods Are Fruitless Without Rigorous Theory. *Perspectives on Psychological Science*, 12(5), 731–741. <https://doi.org/10.1177/1745691617691949>
- Ledgerwood, A., Soderberg, C. K., & Sparks, J. (2017). Designing a study to maximize informational value. In M. C. Makel & J. A. Plucker (Eds.), *Toward a more perfect psychology: Improving trust, accuracy, and transparency in research* (pp. 33–58). American Psychological Association. <https://doi.org/10.1037/0000033-003>

Testing theories

- Debruwre, S., & Rosseel, Y. (2022). The Conceptual, Cunning, and Conclusive Experiment in Psychology. *Perspectives on Psychological Science*, 17(3), 852–862. <https://doi.org/10.1177/17456916211026947>
- McPhetres J, Albayrak-Aydemir N, Barbosa Mendes A, Chow EC, Gonzalez-Marquez P, Loukras E, et al. (2021) A decade of theory as reflected in *Psychological Science* (2009–2019). *PLoS ONE* 16(3): e0247986. <https://doi.org/10.1371/journal.pone.0247986>
- Szollosi, A., & Donkin, C. (2019). Arrested theory development: The misguided distinction between exploratory and confirmatory research. *Perspectives on Psychological Science*, 1745691620966796.

Methodology/data analysis

- Götz, M., O'Boyle, E. H., Gonzalez-Mulé, E., Banks, G. C., & Bollmann, S. S. (2021). The “Goldilocks Zone”: (Too) many confidence intervals in tests of mediation just exclude zero. *Psychological Bulletin*, 147(1), 95–114. <https://doi.org/10.1037/bul0000315>
- Henrich, J. P., Heine, S.J., & Norenzayan, A. (2010). The weirdest people in the world? (including commentary and author response) *Behavioral and Brain Sciences*, 33, 61-135.
- Hernandez, I., Ristow, T., & Hauenstein, M. (2022). Curbing curbstoning: Distributional methods to detect survey data fabrication by third-parties. *Psychological Methods*, 27(1), 99–120. <https://doi.org/10.1037/met0000403>
- Larson, R. B. (2019). Controlling social desirability bias. *International Journal of Market Research*, 61(5), 534-547.
- Liddell, T. M., & Kruschke, J. K. (2018). Analyzing ordinal data with metric models: What could possibly go wrong? *Journal of Experimental Social Psychology*, 79, 328-348, <https://doi.org/10.1016/j.jesp.2018.08.009>.
- Simons, D. J., Shoda, Y., & Lindsay, D. S. (2017). Constraints on Generality (COG): A Proposed Addition to All Empirical Papers. *Perspectives on Psychological Science*, 12(6), 1123–1128. <https://doi.org/10.1177/1745691617708630>

The replication crisis

- Flake, J. K., Davidson, I. J., Wong, O., & Pek, J. (2022). Construct validity and the validity of replication studies: A systematic review. *American Psychologist*, 77(4), 576–588. <https://doi.org/10.1037/amp0001006>
- Hansen, N., & Heu, L. (2020). All human, yet different: An emic-etic approach to cross-cultural replication in social psychology. *Social Psychology*, 51(6), 361–369. <https://doi.org/10.1027/1864-9335/a000436>
- O'Donohue, W. (2021). Are psychologists appraising research properly? Some Popperian notes regarding replication failures in psychology. *Journal of Theoretical and Philosophical Psychology*, 41(4), 233–247. <https://doi.org/10.1037/teo0000179>
- Open Science Collaboration. (2015). Estimating the reproducibility of psychological science. *Science*, 349(6251). aac4716. doi: 10.1126/science.aac4716

Measurement

- Burchett, D., & Ben-Porath, Y. S. (2019). Methodological considerations for developing and evaluating response bias indicators. *Psychological Assessment*, 31(12), 1497–1511. <https://doi.org/10.1037/pas0000680>
- Campbell, D. T., & Fiske, D. W. (1959). Convergent and discriminant validation by the multitrait-multimethod matrix. *Psychological Bulletin*, 56(2), 81–105. <https://doi.org/10.1037/h0046016>
- Drost, E. A. (2011). Validity and reliability in social science research. *Education Research and perspectives*, 38(1), 105-123.
- Lilienfeld, S. O., & Strother, A. N. (2020). Psychological measurement and the replication crisis: Four sacred cows. *Canadian Psychology / Psychologie canadienne*, 61(4), 281–288. <https://doi.org/10.1037/cap0000236>
- Tafreshi, D., Slaney, K. L., & Neufeld, S. D. (2016). Quantification in psychology: Critical analysis of an unreflective practice. *Journal of Theoretical and Philosophical Psychology*, 36(4), 233–249. <https://doi.org/10.1037/teo0000048>

FALL 2022 THEME: Culture and the self

- Abele, A. E., Ellemers, N., Fiske, S. T., Koch, A., & Yzerbyt, V. (2021). Navigating the social world: Toward an integrated framework for evaluating self, individuals, and groups. *Psychological Review*, 128(2), 290–314. <https://doi.org/10.1037/rev0000262>
- Apicella, C., Norenzayan, A., Henrich, J. (2020) Beyond WEIRD: A review of the last decade and a look ahead to the global laboratory of the future. *Evolution and Human Behavior*, 41(5),319-329. <https://doi.org/10.1016/j.evolhumbehav.2020.07.015>
- Bai, Y., Maruskin, L. A., Chen, S., Gordon, A. M., Stellar, J. E., McNeil, G. D., Peng, K., & Keltner, D. (2017). Awe, the diminished self, and collective engagement: Universals and cultural variations in the small self. *Journal of Personality and Social Psychology*, 113(2), 185–209. <https://doi.org/10.1037/pspa0000087>
- Becker, M., Vignoles, V. L., Owe, E., Brown, R., Smith, P. B., Easterbrook, M., Herman, G., de Sauvage, I., Bourguignon, D., Torres, A., Camino, L., Lemos, F. C. S., Ferreira, M. C., Koller, S. H., González, R., Carrasco, D., Cadena, M. P., Lay, S., Wang, Q., . . . Yamakoğlu, N. (2012). Culture and the distinctiveness motive: Constructing identity in individualistic and collectivistic contexts. *Journal of Personality and Social Psychology*, 102(4), 833–855. <https://doi.org/10.1037/a0026853>
- Heine, S. J., Lehman, D. R., Peng, K., & Greenholtz, J. (2002). What's wrong with cross-cultural comparisons of subjective Likert scales?: The reference-group effect. *Journal of Personality and Social Psychology*, 82(6), 903–918. doi:10.1037/0022-3514.82.6.903
- Kim, Y.-H., Cohen, D., & Au, W.-T. (2010). The jury and abjuration of my peers: The self in face and dignity cultures. *Journal of Personality and Social Psychology*, 98(6), 904–916. <https://doi.org/10.1037/a0017936>
- Kitayama, S., Park, H., Sevincer, A. T., Karasawa, M., & Uskul, A. K. (2009). A cultural task analysis of implicit independence: Comparing North America, Western Europe, and East Asia. *Journal of Personality and Social Psychology*, 97(2), 236–255. <https://doi.org/10.1037/a0015999>
- Markus, H.R. & Kitayama, S. (1991). Culture and the Self: Implications for Cognition, Emotion, and Motivation, *Psychological Review*, 98, 224-253.
- Mendoza-Denton, R., Ayduk, O., Mischel, W., Shoda, Y., & Testa, A. (2001). Person X situation interactionism in self-encoding (I am... when...): Implication for affect regulation and social formation. *Journal of Personality and Social Psychology*, 80, 533-544.
- Miyamoto, Y., Yoo, J., Levine, C. S., Park, J., Boylan, J. M., Sims, T., Markus, H. R., Kitayama, S., Kawakami, N., Karasawa, M., Coe, C. L., Love, G. D., & Ryff, C. D. (2018). Culture and social hierarchy: Self- and other-oriented correlates of socioeconomic status across cultures. *Journal of Personality and Social Psychology*, 115(3), 427–445. <https://doi.org/10.1037/pspi0000133>
- Nisbett, R. E., Peng, K., Choi, I., & Norenzayan, A. (2001). Culture and systems of thought: Holistic versus analytic cognition. *Psychological Review*, 108(2), 291–310. <https://doi.org/10.1037/0033-295X.108.2.291>
- Oyserman, D., & Lee, S. W. S. (2008). Does culture influence what and how we think? Effects of priming individualism and collectivism. *Psychological Bulletin*, 134(2), 311–342. <https://doi.org/10.1037/0033-2909.134.2.311>
- Riemer, H., Shavitt, S., Koo, M., & Markus, H. R. (2014). Preferences don't have to be personal: Expanding attitude theorizing with a cross-cultural perspective. *Psychological Review*, 121(4), 619–648. <https://doi.org/10.1037/a0037666>
- Strand, P. S. (2020). The security-seeking impulse and the unification of attachment and culture. *Psychological Review*, 127(5), 778–791. <https://doi.org/10.1037/rev0000194>

- Swann, W. B., Jr., Jetten, J., Gómez, Á., Whitehouse, H., & Bastian, B. (2012). When group membership gets personal: A theory of identity fusion. *Psychological Review*, 119(3), 441–456. <https://doi.org/10.1037/a0028589>
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- Wong, Y. J., Wang, S.-Y., & Klann, E. M. (2018). The emperor with no clothes: A critique of collectivism and individualism. *Archives of Scientific Psychology*, 6(1), 251–260. <https://doi.org/10.1037/arc0000059>